Names and Terms to Know From Unit 2:

Personality

**Names**

* Sigmund Freud (1856-1939)
* Abraham Maslow (1908-1970)
* Carl Rogers (1902-1987)
* Carl Jung (1875-1961)
* Gordon Allport (1897-1967)
* Raymond Cattell (1905-1998)
* Hans Eysenck (1916-1997)
* Franz Joseph Gall (1758-1828)
* Albert Bandura (1925- )
* Karen Horney (1885-1952)

**Terms**

* Personality
* Psychoanalytic Psychosexual Stage Theory of Personality
* Oedipus Crisis
* Psychoanalytic Personality Theory
  + Id
    - Pleasure Principle
  + Ego
    - Reality Principle
  + Superego
* Conscious Thoughts
* Unconscious Forces
* Unconscious Motivation
* Free Association
* Freudian Slips
* Defense Mechanisms
  + Rationalization
  + Denial
  + Repression
  + Projection
  + Reaction Formation
  + Displacement
  + Sublimation
* Trait Theories
* Big Five Traits (OCEAN)
  + Openness
  + Conscientiousness
  + Extraversion
  + Agreeableness
  + Neuroticism
* Factor Analysis
* Biological Theories of Personality
  + Heritability
* Behaviorist Theories of Personality
  + Temperaments
* Social-Cognitive Personality Theories
  + Reciprocal Determinism
  + Self-efficacy
  + Locus of Control (Internal/External)
* Personal-Construct Theory
* Humanistic Theories of Personality
  + Phenomenological Perspective
  + Holistic View
  + Self-actualization
  + Maslow’s Hierarchy of Needs
    - Deficiency Needs
    - Growth Needs
  + Self Theory/Self Actualization Theory
    - Roger’s Self-Actualizing Tendency
    - Self/Self-Concept
    - Real Self
    - Ideal Self
  + Unconditional Positive Regard
* Psychological Assessment
* Personality Tests
* Ability Tests
* Projective Tests
  + Rorschach Inkblot Test
  + Thematic Apperception Test (TAT)
* Self-report Inventories
* Validity
* Reliability