[Social Influence: Crash Course Psychology #38 - YouTube](https://www.google.com/url?sa=t&rct=j&q=&esrc=s&source=web&cd=1&cad=rja&uact=8&ved=0ahUKEwjm79aR3_3LAhUJiRoKHbWBBS0QyCkIHjAA&url=https%3A%2F%2Fwww.youtube.com%2Fwatch%3Fv%3DUGxGDdQnC1Y&usg=AFQjCNFHgu1i630QAjhmsQKjFcj3_j97xQ&sig2=uHwKKZ9VmBrBFyitdmNHEA&bvm=bv.118817766,bs.1,d.d24)

https://www.youtube.com/watch?v=UGxGDdQnC1Y

Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

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| Describe the Milgram experiment? |  |
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| What were the four prods or orders given by the person running the experiment? |  |
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| What was the result of the first round of experiments? Why was Milgram surprised? |  |
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| Milgram repeated the experiment a number of times. What were his findings? |  |
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| Define conformity |  |
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| What where the five findings of Asch? |  |
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| What does culture have to do with conformity? |  |
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| What do the experiments of Milgram and Asch underscore? |  |
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| What is Normative Social influence? |  |
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| What is social facilitation theory? |  |
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| Define Social Loafing |  |
|  |  |
| Define deindividuation |  |
|  |  |
| Define Group Polarization?  Give an example of group polarization? |  |
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| Define Groupthink |  |
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| Give three examples of groupthink? |  |
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