**37 Crash Course: 37 Social Thinking**

[**https://www.youtube.com/watch?v=h6HLDV0T5Q8**](https://www.youtube.com/watch?v=h6HLDV0T5Q8)

**Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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| Define social psychology |  |
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| Attribution Theory |  |
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| Define Fundamental Attribution Error. |  |
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| What is the problem with Fundamental Attribution Error?Normally what do we attribute our behavior to temperament or situation?Normally what do we attribute the behavior of others to temperament or situation? |  |
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|  Define Central Route to persuasion |  |
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| Define Peripheral route persuasion. |  |
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| How do our behaviors effect our attitudes? |  |
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| Define Foot in the door phenomenon  |  |
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| What is the experimental evidence about moral actions? |  |
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| Describe the Stamford Prison ExperimentWhat did Zimbardo’s experiment find about any given situation and an individual’s personality? |  |
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| Why does it seem so easy to rationalize a negative action or attitude?What is Leon’s Festinger’s theory of cognitive dissonance?  |  |
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| According to Festinger what causes tension for an individual? |  |
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