**37 Crash Course: 37 Social Thinking**

[**https://www.youtube.com/watch?v=h6HLDV0T5Q8**](https://www.youtube.com/watch?v=h6HLDV0T5Q8)

**Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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| Define social psychology |  |
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| Attribution Theory |  |
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| Define Fundamental Attribution Error. |  |
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| What is the problem with Fundamental Attribution Error?  Normally what do we attribute our behavior to temperament or situation?  Normally what do we attribute the behavior of others to temperament or situation? |  |
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| Define Central Route to persuasion |  |
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| Define Peripheral route persuasion. |  |
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| How do our behaviors effect our attitudes? |  |
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| Define Foot in the door phenomenon |  |
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| What is the experimental evidence about moral actions? |  |
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| Describe the Stamford Prison Experiment  What did Zimbardo’s experiment find about any given situation and an individual’s personality? |  |
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| Why does it seem so easy to rationalize a negative action or attitude?  What is Leon’s Festinger’s theory of cognitive dissonance? |  |
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| According to Festinger what causes tension for an individual? |  |
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